

Zanetti Prestige

Alan Zanetti worked for 16 years in management, productivity and numbers in the body work business for someone else and wanted to work for himself. Although he knew they were in the top 10 failures for small business, he knew it would be his chosen career. As a result of hard work and determination, in 2001 Zanetti Prestige opened for business in Rock Springs, Wyoming, and today employs 12 people.



Zanetti has good connections throughout the community, a terrific sales ability and strongly believes in good customer service. He has a good crew and staff and it's



obvious he loves the business. Zanetti believes in consistency of service and standards and has conveyed that thinking to his employees. He has one employee, his Mother, who has 100% of his trust. If he has to be out of the office, he is comfortable transferring his authority to her in his absence. She knows the nuts and bolts of the business and has the ability and authority to act in his place. Zanetti Prestige is in a great location on the south side of the highway with easy access from exit 107 off Interstate 80.

He isn't too proud to ask someone when he doesn't know the answer to a situation or problem. He started the loan paperwork on the verge of the bank change from First Security Bank to Wells Fargo and gives his banker, Greg Price, a lot of credit for helping him get financing through an SBA loan. Mr. Price made him write a one, three and five year goal plan which he hated doing, but in retrospect admits he's glad he was forced to do it. In addition to his experience in the business, he researched other body shops to find out how others were doing business. Zanetti believes success does not come easy. You can easily fail when you get "gung-ho" and forget to keep working. The business is a full service body shop from A to Z. They work on semi-hoods, nose corners off airplanes, buses, cars, trucks, jet skis, motorcycles, snowmobiles, some motor homes, and boats just to name a few.

Alan Zanetti is a random sponsor for the high school, sheriff's department and the elk foundation. For more information on Zanetti Prestige, you will find them at 1002 Pilot Butte Avenue, Rock Springs, Wyoming 82901, telephone (307) 382-9247 or (800) 598-9247.

